

## Internationalization: from the strategic plan to its implementation - good practices, incentives and challenges



Chair:

Sven Winterhalder  
Head, Strategic Advancement Office  
Munich University of Applied Sciences

## Speakers:

1

Kristine Lalley  
Director, International  
Engineering Initiatives  
University of Pittsburgh

2

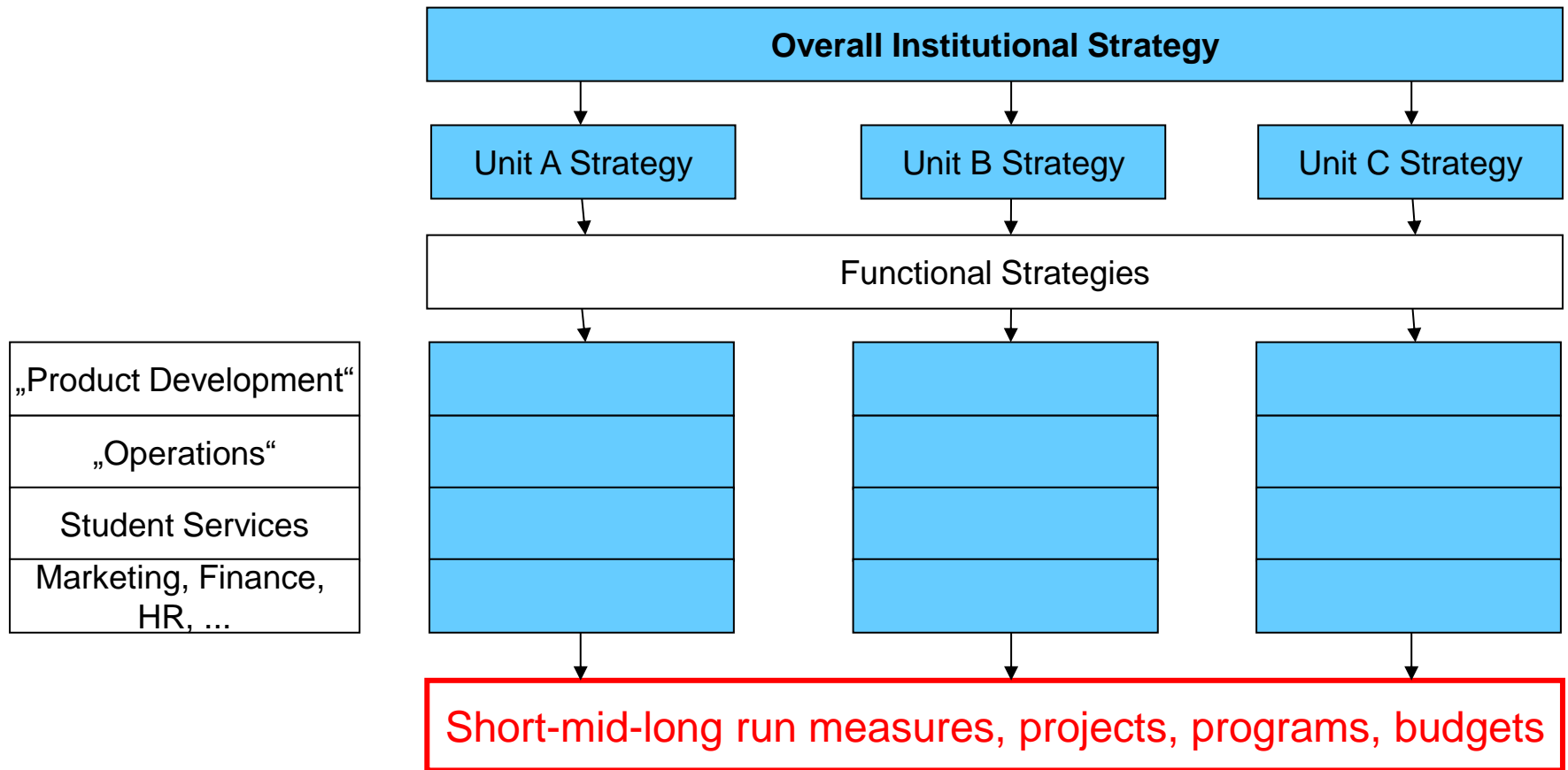
James Warnock  
Associate Dean of Academic Affairs and  
Professor of Biomedical Engineering  
Mississippi State University

3

Nina Kohr  
International Relations Coordinator,  
International Office  
Munich University of Applied Sciences

# Implementing Strategy means what?

„The activity performed according to a plan in order to achieve an overall goal.“



# Implementing Strategy: Plans...

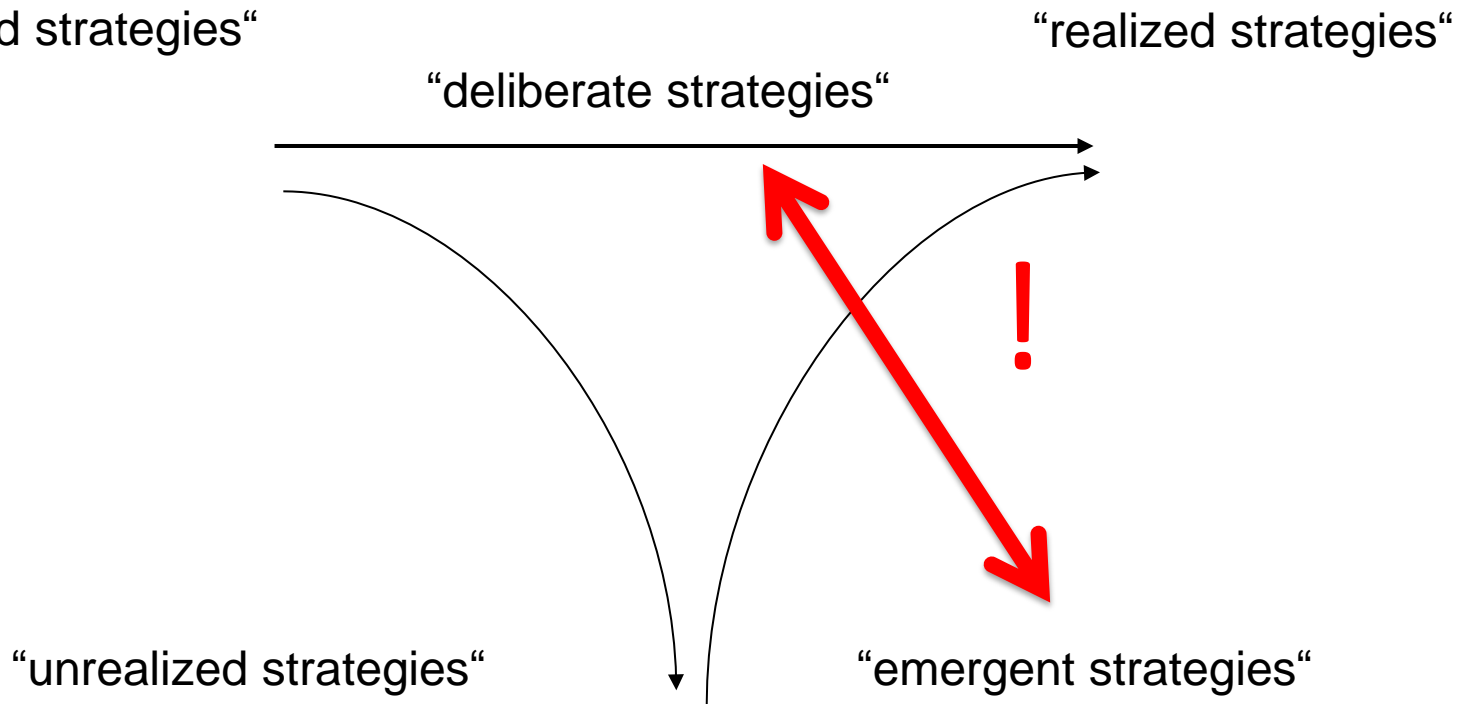


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# Implementing Strategy: Budgets...



# The Reality of Strategy Formation



Source: Mintzberg, H. (1978): *Patterns in Strategy Formation*. In: *Management Science*, 24, 9, p. 945.

# Global E3 2016 Annual Meeting

**Concurrent Session 6**

## University of Pittsburgh



MISSISSIPPI STATE UNIVERSITY—  
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# University of Pittsburgh

- Recently introduced a „Global Plan for Pitt“
- Plan solicited input from a number of stakeholders, including faculty, staff, students, and external partners (industry, alumni, donors)
- Process has taken nearly a full academic year and plan has not yet been formally approved by the Provost and Chancellor



# University of Pittsburgh

- This Global Plan is intended to act as a road map, not a mandate, for the disparate units across the university
- Idea is that the Global Plan provides specific global goals that each academic unit can adapt to meet its own needs
- It is not prescriptive or mandatory, but having a clear global plan is now an institutional priority approved by the Board of Trustees (2016)

# University of Pittsburgh

- Philosophy at Pitt regarding internationalization seems to be – capitalize on what we already have, but streamline efforts and eliminate duplication among units
- Schools and colleges within Pitt have a good degree of autonomy to determine their own strategic international direction ; but are expected to “play nice” with everyone

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## Mississippi State University



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## Global E3 2016 Annual Meeting



Opportunities to  
study in over 35  
different countries



# Benefit

- Select courses that integrate with curricula
- Offer academic credential



# Affordability



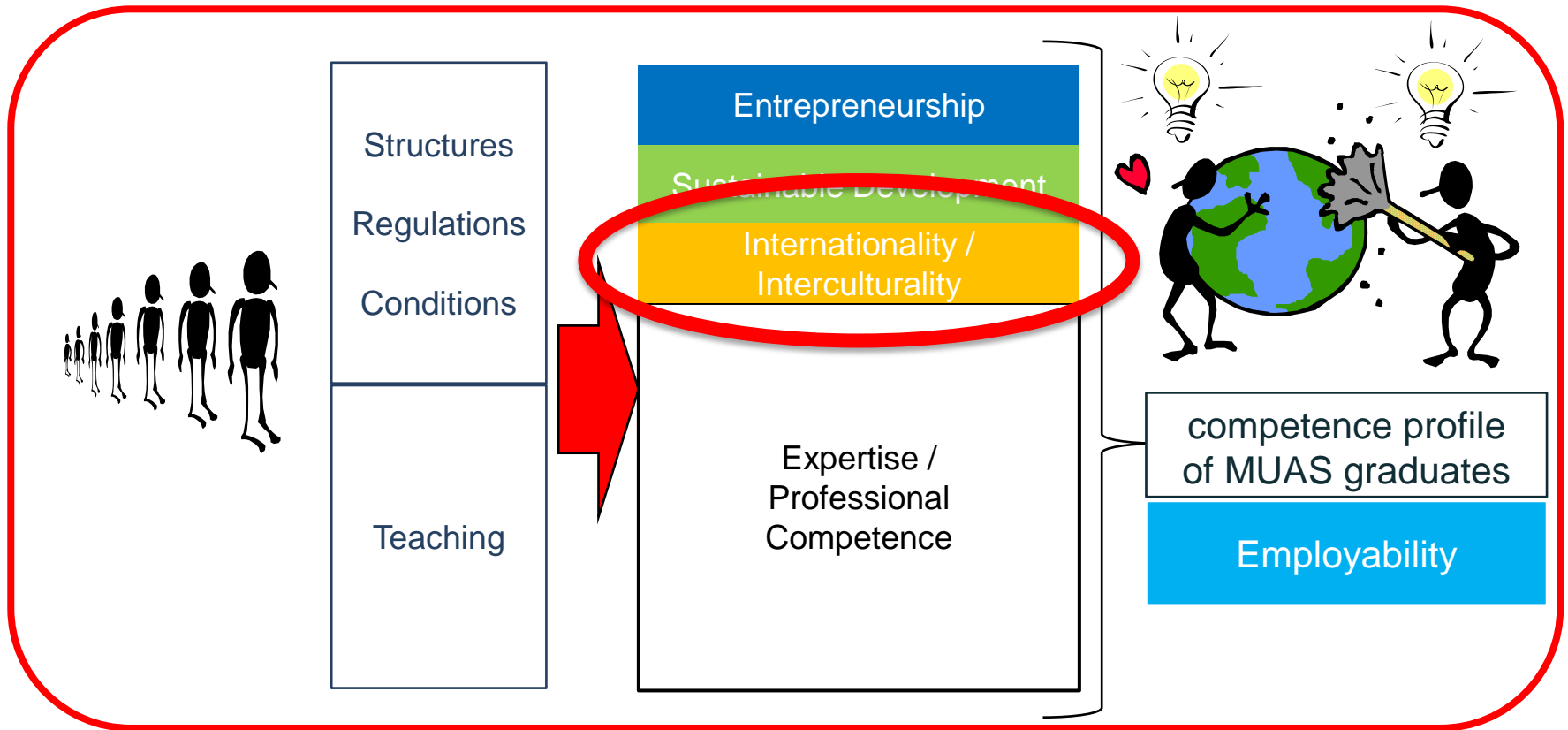
Provide scholarships for students to study abroad

## Munich University of Applied Sciences



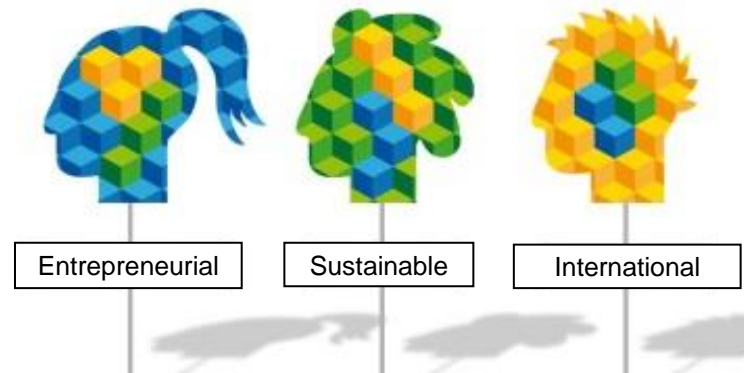


# Linking Institutional Strategy & Student Competence Profile





# Internationalization Strategy



## Why?

- More impact with existing resources
- Prioritize
- Create synergies
- Consolidate processes

## What?

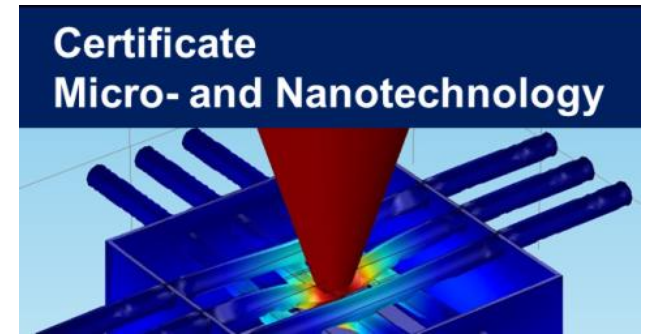
- International Experiences of Students and Staff (In and Out)
- Intercultural competence „at home“ (internationalization@home)
- International Networks and Cooperations in Teaching & Research, Strategic Partnerships



# QualiFIVE: 5 Objectives, 5 Programs

Area	Projects	Modules	Study Programs
q1 – entrepreneurial	<ul style="list-style-type: none"> <li>What? Internal funding program for innovative teaching</li> </ul>		
q2 – sustainable	<ul style="list-style-type: none"> <li>Why? Motivate faculty to implement/integrate the 3 competence areas into their curricula</li> </ul>		
q3 – international	<ul style="list-style-type: none"> <li>How? Creating incentives for faculty; decision on grant approval together with experts from the competence areas</li> </ul>		
q4 – research	<ul style="list-style-type: none"> <li>Does it work? By now 57 supported projects (in 3 runs), 14 international projects, 8-11 involved departments (of 14) per run</li> </ul>		
q5 – digital			

# QualiFIVE: Example



- Development of Certificate "Micro- and Nanotechnology: Simulation, Circuit Design, and Fabrication Processes" in English (Prof. Schindler et al.)
- Additional qualification for enrolled post-grad students of all Master degree programs at the department level

## Objectives:

- Internationalization@home (int'l strategy)
- International experience of students & staff (int'l strategy)
- preparation for the global job market, employability (overall institutional strategy)

# Implementing Int'l Strategy / QualiFIVE Challenges

## The „central office“ perspective

- Assuring and influencing quality (of proposals)... and getting rid of the money
- Measuring success / effects
- Communicating and promoting the program means both explaining the strategy AND the program

## The “faculty” perspective

- Application and documentation effort vs. amount of money
- No funding for staff (except student assistants)
- TIME would be the most wanted incentive for faculty (i.e. reducing teaching load)

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Let's get to work!



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# Questions

- 1) Internationalization as a university-wide, centralized plan vs. a decentralized, school-specific approach – what are the issues?
- 2) Motivation for internationalization – who benefits? Who has a say in how it is done? Who „wins“ and who „loses“?
- 3) What are the biggest challenges to achieving strategic alignment for internationalization?

# 1) Internationalization as a university-wide, centralized plan vs. a decentralized, school-specific approach – what are the issues?

CENTRALIZED PLAN

PROS

- Engaged schools / across institution
- Money
- Avoid duplication
- Facilitates decision making
- Sets priorities
- Coordination
- Easier evaluation / reporting / data management

CONS

- Inflexibility
- Uneven distribution of resources
- Discard between colleges
- Stifles innovation
- May not be student centered
- May be too generalized
- Lack of engagement by colleges / disciplines
- Lack of segmentation

DECENTRALIZED PLAN

PROS

- Agility
- Curriculum integration
- Ownership / commitment
- Student driven / contact
- Employability / Market relevance
- Faculty / staff buy-in

CONS

- Fragmentation / coordination
- Life span issues
- No crosstalk between units
- Working in silos.

2) Motivation for internationalization – who benefits? Who has a say in how it is done? Who „wins“ and who „loses“?

no documentation



### 3) What are the biggest challenges to achieving strategic alignment for internationalization?

